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Company of the Month

FOUNDED IN 1991 SERVING N.J., PENNSYLVANIA, CONNECTICUT, N.Y., MARYLAND AND DELAWARE

Kenderian-Zilinski Associates is a consulting engineering firm in the land development industry

WALL, NJ Kenderian-Zilinski Associates is a multi-discipline consulting engineering firm located on the central Jersey shore, providing its private clients with the services necessary for the land development industry. It provides comprehensive and detailed due diligence or site investigation feasibility studies so that its clients can make an informed decision on developing a property prior to committing substantial financial resources, and aids in the creation of more complete and accurate pro-formas. It boasts one of the largest and most technologically advanced surveying divisions, employing Digital Information Collection Systems, Global Positioning Systems (GPS) as well as Robotic systems to create their highly detailed and accurate boundary and topographical surveys.

KZA along with its sister organization, the Environmental Management Group (EMG) provides complete environmental consulting services necessary in the early identification of environmental issues and the expeditious acquisition of a wide range of environmental permits.

Some of the leading design professional planners, engineers and landscape architects in the industry are members of the Kenderian-Zilinski team. They make it part of their professional regiment to be intimately familiar with the latest design trends in creating aesthetically beautiful projects of all types, from single-user sites for banks, service stations, convenience retailers, quick service and specialty restaurants, to shopping centers,



Wegmans, East Hanover, N.J.

become the norm rather than the exception inclusion in conjunction with the process of the development of real estate. It is for this reason that these services are either invisibly or visibly incorporated into every project. It is important to assure that vehicles and pedestrians can safely negotiate the site. It is equally important that assurances to approving agencies allow the project to move forward.

As most of the real estate development industry realizes, the entitlement or permitting process has become one of if not the most challenging phases in the development of real property. Kenderian-Zilinski has taken an extremely aggressive approach to this challenge in de-

veloping a unique division of individuals, dedicated entirely to assure that the necessary approvals are identified and acquired expeditiously to avoid delay of project delivery.

services were equipped to fill. The mission statement within KZA's original business plan, which is still the foundation of the firm's philosophy is:

- Communications is the mortar which is essential for success of the firm and its clients, as well as the successful execution of the clients' project. The firm and its members understand the power and necessity of closed-loop communications.
- Provide overwhelming service.
- Understand the clients' ultimate goals and objectives
- Utilize the most advanced technology available in the most creative way possible.
- Provide cost effective, state of the art design of the project, which is functional, yet sensitive to its surroundings and environment.
- Understand intimately governmental rules and their application to the goals of the client and design of their project.

In 2003, KZA opened its second office in Wayne, Pennsylvania, conveniently located off the Pennsylvania Turnpike near the King of Prussia mall. This office provides the same services to their Pennsylvania and western New Jersey clients.

KZA is licensed in New Jersey, Pennsylvania, Connecticut, New York, Maryland and Delaware.

Company Makeup

In order to provide the very best to our clients, it is absolutely necessary to employ the most talented, hardest working loyal people in the industry. In order to properly train and retain our people, we make it one of our top priorities to create a caring, cultivating and stimulating

environment to foster a culture that enjoys their work, work place and teammates. KZA invests heavily in its facilities, tools and equipment and its employee members.

The company seeks individuals who are good communicators and that can present themselves and their clients' projects with clarity and enthusiasm. They are generally energetic, creative and take great pride and ownership in their work. They are provided with numerous opportunities for education, growth and promotion. The brightest of the company members who show the most leadership potential are offered stock and equity ownership as they represent the healthy growth and future of KZA.

The office facilities are designed around functionality and home-like

of a portion of its profits to develop their high-tech approach to the industry, from the integration of engineering automation, to the ability of creating 3D computer renderings and animations. The ability to create an actual 3D computer image and animation, such as you can see in special effects CG Technology in movies, puts KZA clearly in the lead to its competing firms. It allows the firm to present its clients' projects virtually to assure speedy approval or the marketing of the project. They bring the project "to life!" showing the project as it will appear in real life, with pedestrian and vehicular activity from the most flattering prospective.

Conclusion

As the general population grows, and as less and less real estate is



Commerce Bank, Township of Old Bridge, N.J.

qualities. The company knows that it is very important to professionals to have their own space and be equipped with the latest cutting edge technology.

The Technology

Kenderian-Zilinski prides itself as being one of the very first firms of its kind, to commit to 100% Computer Aided Design and Drafting, or CADD in the production of its plans when it was formed in 1991. It has since invested substantial time and the reinvestment

available for development, it is with ever increasing challenges that the developer is faced with in creating habitable space for mankind to live, work and play within. It therefore becomes more critical that the land developer assure that only the most capable consultants are made part of their development team. Kenderian-Zilinski Associates, Pa. is one such consulting engineering firm that can bring its considerable strengths to bear to help assure the land developer success.



Collingswood Village, Wall Township, N.J.

office and industrial complexes, and residential developments.

KZA's professionals understand that it is of utmost importance that their designs incorporate constructibility, economy and functionality. Site lighting and landscaping must complement the architectural elements of the projects and provide safety and security in a subtle manner.

Traffic engineering services has

veloping a unique division of individuals, dedicated entirely to assure that the necessary approvals are identified and acquired expeditiously to avoid delay of project delivery.

Company Mission

Kenderian-Zilinski was founded in 1991 for the purpose of providing private consulting services to private clients filling a niche, which few other firms offering similar



PNC Bank